



Revision number: 3

Purchasing Agent: LOIS WIESEMANN

**Item: TELECOMMUNICATIONS - DIGITAL SUBSCRIBER LINE
TRANSMISSION EQUIPMENT**

Vendor: 94250A WESTELL INC
750 N COMMONS DRIVE
AURORA IL 60504-7940

Internet Homepage:

Telephone: (630) 375-4115

Fax number: (630) 375-4931

Contact: Paula Forassiepi

Email address:

Brand/trade name: WESTELL

Price: SEE ATTACHED PRICE LIST

Terms: NET

Effective dates: 02/19/01 through 08/18/01

Days required for delivery: SEE PAGE 2, BELOW PRICE LIST

Price guarantee period:

Minimum order:

Min shipment without charges: NONE; SEE FREIGHT INFORMATION, PAGE 2

Other conditions:

CONTRACT HAS BEEN EXTENDED THROUGH AUGUST 18, 2001.

This statewide contract is an "AR" (Authorization Required) contract. Authorization is required before purchase can be made. The authorization requirements and procedure is detailed in the attachment to the contract. Order may be placed only after authorization is received. This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



AUTHORIZATION REQUIRED: DAS/ITS (INFORMATION TECHNOLOGY SERVICES) ADMINISTERS STATE AGENCY PURCHASES FROM THIS CONTRACT. STATE AGENCIES (EXECUTIVE BRANCH) MUST COORDINATE THEIR PURCHASE THROUGH DAS/ITS AND MAY NOT PURCHASE DIRECTLY FROM THE CONTRACTOR.

PLEASE CONTACT SHERM CLOW WITH DAS/ITS AT (801) 538-3569 FOR ASSISTANCE. DAS/ITS WILL CHARGE STATE AGENCIES BASED ON DAS/ITS' UNIVERSAL SURCHARGE RATE PLAN. POLITICAL SUBDIVISIONS (SUCH AS HIGHER EDUCATION, PUBLIC EDUCATION, CITIES AND COUNTIES) MAY PURCHASE DIRECTLY FROM THE CONTRACTOR WITHOUT STATE INVOLVEMENT.

<u>MODEL #</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
A90-320504EB	RADSL Central Office Module (ATU-C)	\$ 552.00
A90-32RT0704EB	RADSL Remote Unit (ATU-R)	509.00
A90-321004	RADSL Maintenance Card (SMU)	538.00
A90-32CT2372C	23" Central Office Mounting Shelf	599.00
A90-321004E	Management Extension Unit	52.00
A90-32RTPSGNA1	POTS Splitter - Inside Home	49.00

Westell may offer both software and hardware upgrades. Minor software revisions, patches, and defect corrections are offered free of charge. Major software revisions, which substantially modify system operation and/or add new features, may require purchase. Hardware changes required due to design or manufacturing defects are provided free of charge. Elective hardware upgrades are priced on a case-by-case basis.

DELIVERY INFORMATION:

Days required for delivery:

- Orders of less than 10 lines: 30 days ARO
- Orders per mutually agreed to forecast: 30 days ARO
- Orders for greater than 10 lines, not forecast: 90 days ARO

If joint planning is initiated, all deliveries can be made according to plan with the only consideration being ramp up time. Nominally, any planned order will be delivered within 30 days ARO.

FREIGHT INFORMATION:

Shipments are normally made using UPS Ground Service, unless an alternate carrier or priority is specified. Freight charges are prepaid and billed. Typical shipping costs for a 50 lb. package from Aurora to Salt Lake City would be \$20.

ADDITIONAL CHARGES:

Restocking fee for unopened goods is 10% of the sales price, unless the goods are customized for the customer. In the case of customized goods, the fee is 100% of the sales price due to the inability to sell the goods to another customer.

Complete Engineering, Installation and Maintenance Services are available from Westell with rates determined by site visits, equipment lists and logistical support requirements. For planning purposes, Equipment engineering is provided at \$120.00 per hour for degreed engineering professionals, \$75.00 for technical support personnel such as electronic technicians, software experts and database administration, network management personnel and customer care center administrators.



On a state wide basis, prices will be averaged and there will be no differential between prices for services and support in the Wasatch Front and the rural areas.

For planning purposes, response times for rural areas will be limited to travel time from the maintenance centers established for the state network. It is estimated that 8 hours maximum is a good planning number. In the populated areas of the Wasatch Front, response time should be estimated to be 4 hours average, not to exceed 8 hours.

FINET COMMODITY CODE(S):

28029000000-COMMUNICATIONS CABLE

28070000000-TELEPHONE CABLES AND WIRES, SINGLE AND MULTICONDUCTOR, CLAD STEEL AND
COPPER

72523000000-FIBER OPTICS CABLES, INTERCONNECTING COMPONENTS, AND ACCESSORIES

72555000000-TELEPHONE EQUIPMENT AND PIECE PARTS (NOT LINES OR OTHERWISE LISTED)

72559000000-TELECOMMUNICATION PARTS AND ACCESSORIES (NOT OTHERWISE CLASSIFIED)